## THE KENYA NATIONAL EXAMINATIONS COI NCH

> CRAFT CERTIFICATE IN SALES AND MARKETING CRAFT CERTIFICATE IN SUPPLIES CHAIN MANAGEMENT CRAFT CERTIFICATE IN BUSINESS MANAGEMENT CRAFT CERTIFICATE IN HUMAN RESOURCE MANAGEMENT CRAFT CERTIFICATE IN ROAD TRANSPORTMANAGEMENT CRAFT CERTIFICATE IN TOUR GUIDNG OPERATIONS CRAFT CERTIFICATE IN TOUR GUIDING AND TRAVEL OPERATIONS

MODULE I
INFORMATION COMMUNICAILON THC 1-JNIOi OGY

## INSTRUCTIONS TO CANDIDATES

!. Fotr Auk? ftw m/nu/es m read through the instructions find the question paper before starting the examination.
2. Any problem with the computer should be reported to the invigilator immediately
J. Dfreef any question (5) to the invigilator only. Conversing with fellow students may lead tn dksqualificatiun

4 fFrffe ymr mime and index number on du answer booklet and on the rewritable CD provided.
5. Type yvtrjr name and index number as a header on each sheet used.
$6 \quad I<\square$ tform A LL the three tpsks
7. Each task carries 20 murks
fl. head the instructions ofeach task carefully
9. Print on one .vide «/ fhe paper only and use d fresh shed of paper fur each task.

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## E ASK I

1 he Saks manager of Fnulu Road Services Ltd intends to invite the salesperaom tit a strategy meeting. As an JI exjicn. you have been requested by the manager to create an interna] memo
( n i Open a word processing program and key in the following memo as it appears. Save the work as Aft'fffo $r$ r/fin KNECEXAM folder $<u$ prim out later. Use appropriate graphics as may be available in your computer.


I eleph ctnt: 7S09K7234/2138974532
Email: fatiluroad e iffoorg

When replying, pfcase quote
Ref No: ER SL SMxIC/M4

FROM: SALES MANAGER

TO:


## SUBJECT: STRATEGIC MEETING

ITii'i is ( 0 humbly invite you to the above meeting scheduled Ibr 15* January 2013 at the Furifun Hotel starting from 2 p.m. The following is the agenda of ihc tneding;

- Reading and confirmation of the previous minutes
- Matters urising
- Annual sales report
- Strategies to maintain and improve sales
- AOB

You as the -Responsibility-' will be required to attend in person without tail
Be prompt.

## Georges Firi

CC
[. CEO
2, Managing Director

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(b) Create the following data source and save it as data in the KXF.CEXAM Folder.

| Title | LastNamc | First Na me | Responsibility |
| :--- | :--- | :--- | :--- |
| Mr. | Gedd | Johnson | Team Leader |
| Ms | Charr | Vicky | Supervisor |
| Mr. | $¥ 5(0$ | Benson | Senior Sales |
| Mrs. | Dan | Gladys | Saks Rep |

(c) Using the mail merge feature and the data source created in (b). create customized memos for all the salespersons. Save the work as merger/ in the KNECEXAM folder to print out later (5 murks)

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## 1 4Sk 2

(a) (i) Opet: a spreadsheet program and create the following worksheet as it appears

| - | A | "B | £....... 1 | D | t |
| :---: | :---: | :---: | :---: | :---: | :---: |
| T | GAME RESERVES |  |  |  |  |
| 2, | The population and distributton |  |  |  |  |
| 3 | Reserve | Animal | Papulation | Percentage | Comment |
| 4 | Dadad | Rhinos | $2(1$ |  |  |
| 5 | Ltadad | Lions | 200 |  |  |
| * | Dudad | Elephants | 400 |  |  |
| 7 | DatLd | Leopards | 700 |  |  |
| S | Malib | Rhinos | 5 |  |  |
| SJ | Malib | Lions | 5001 |  |  |
| It. | Malib | Elephants | 2000 |  |  |
| II | Malib | Leopards | 300 |  |  |
| h | Tutu | Rhinos | 2 |  |  |
| 13 | Tala | I.ions | 300 |  |  |
| 11 | Lain | Elephants | 4000 |  |  |
| 15 | lain | Leopards | 6000 |  |  |
| 16 |  |  |  |  |  |
| 17 |  |  |  |  |  |
| h |  |  |  | $\bigcirc$ |  |

(ii) Save the workbook as PopWildlife in the KXECEXAM folder.
(3 marks) (1 mark)
(hl (i) Copy the contents of sheet 1 to shcelZ.
[I mark)
Iii) Rename the sheet $I$ and sheet 2 as Raw and Processed respectively.
(I mark)
(c) Using cell addresses only, determine the following in the Process sheet:
<i) Total population for each Reserve:
(ii) Grand total population,
(iii) Percentage population of each animal in each reserve in respect to the grand total population.
(3 marks)
(d) Create a clustered bar chan to represent the population of each animal in the reserves Isabel the chan appropriately.
(4 marks)
(e i Save the changes to print out later:
(i) the Raw sheet;
(ii) Processed sheet showing the formulae used instead of values;
(iii) the chart.
(3 marks)

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TASK 3
1lic Transport Manager of Nag Tours Company Lid would like to make a presentation. A*, the IT expert, you have been requested to create the presentation for the manager.
(a) Open a presentation program and use the outlines in Table I to create the presentation. Save it as

Report in the KNECEXAM folder. Use appropriate slide layouts.

| Slide | Content |
| :---: | :---: |
| 1 , | T RAN SPORT DEPARTMENT <br> /iy Kenoly Fecllcr <br> Trumpurl Manager |
| 2. |  |
| 3. | INTRODUCTION <br> - Background inlurmation <br> - Year it was started <br> - Why it was started <br> - Vision, Missiôn and Core values <br> - The Staff in the department <br> - Strategic plan for the next two years <br> - The procedures in the department |
| 4 | RETI'RNS FOR THIS FINANCIAL YEAR |
|  | Month Amuunl |
|  | January $2.000,000$ |
|  | February $4,000,000$ |
|  | March $1.200,000$ |
|  | April $1,000,000$ |
|  | May $3,200,000$ |
|  | June $4,100,000$ |

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| $!5$. | GRAPHICAL REPRESENTATION* |
| :---: | :---: |
| $-6-$ | CONCLUSIOIS |
|  | Thank lou and may CiOD Mew each one oj you |

## Table I

(14 marks)
(b) Using (he data in slide 4. create a pie chart in slide 5 to represent the returns,
(c) Apply a slide transition of your choice to all the slides.
(4) Save the changes to print out later the handouts with three slides per page.

